

	FY21 Budget	FY22 Budget	FY23 Budget	
Ordinary Income/Expense	Proposal	Proposal	Proposal	
Income				
4010 - Contract Income				
	\$ 442,101.00	\$ 546,470.00	\$ 639,441.00	
	\$ 11,111.00	\$ 11,111.00	\$ 11,111.00	112 - Targeted Block Grant
	\$ 2,700.00	\$ 2,700.00	\$ 2,700.00	215 - PRLAC
	\$ 37,500.00	\$ 30,000.00	\$ 10,000.00	292 - USDA Streetscaping
	\$ 6,000.00	\$ 3,000.00	\$ 15,000.00	293 - PRLAC Corridor Management Plan
	\$ 6,000.00	\$ 2,000.00	\$ 6,000.00	392 - Bridgewater HSEM Carryover from Previous Year
			\$ 6,000.00	394 - Tuftonboro HSEM Carryover from Previous Year
	\$ 18,000.00	\$ 74,999.00	\$ 55,000.00	433 - APR Regional Housing Needs
			\$ 22,400.00	435 - USDA Solid Waste Grant FY22 [75% of \$99,998 Proposed Budget]
			\$ 7,500.00	436 - NBRC Gale School Belmont
			\$ 12,405.00	437 - NBRC Town of Sandwich
	\$ 214,490.00	\$ 267,185.00	\$ 20,000.00	439 - CDBG Grafton County Microenterprise Technical Assistance FY22/23
	\$ 10,000.00		\$ 279,825.00	722 - UPWP FY22 Budgeted Income [Based on 55/45 Budget Split] vs. \$297k listed in proposal to NHDOT
			\$ 10,000.00	Pardoe
				Potential Revenues:
				395 - Northfield Circuit Rider
		\$ 4,000.00	\$ 4,000.00	397 - Center Harbor Circuit Rider
			\$ 2,500.00	398 - Plymouth Circuit Rider
			\$ 75,000.00	438 - NBRC Town of Hebron
			\$ 100,000.00	FY23 USDA SWG 75% to total
	\$ 12,000.00	\$ 10,750.00	\$ -	Sen. Shaheen Earmark for Reg. Plan update
				Additional NBRCs
		\$ 14,000.00	\$ -	Closed Projects from Previous Year(s):
	\$ 6,000.00		\$ -	State School NBRC Year 1
	\$ 12,000.00	\$ 10,000.00	\$ -	386 - Sanbornton HMP (Expect 100% Completed in FY 21)
	\$ 5,400.00	\$ 1,350.00	\$ -	425 - Lakeshore Redevelopment Planning Commission Laconia State School
	\$ 5,900.00	\$ 1,375.00	\$ -	278 - NCORPC Coordinated Public Transit, expect 75% billed in FY 21
	\$ 6,000.00	\$ 3,000.00	\$ -	291 - NH Geo Portal \$4525 billed by 6/30/21, \$1375 bill by 5/31/22
		\$ 4,000.00	\$ -	393 - Tilton- expect @ 50% complete in FY 21
	\$ 4,000.00	\$ 10,000.00	\$ -	397 - Center Harbor Circuit Rider
	\$ 10,000.00	\$ 12,000.00	\$ -	418 - CDBG Wolfeboro G.A.L.A.
	\$ 50,000.00	\$ 34,000.00	\$ -	429 - CDBG Micro TA-COVID
	\$ 35,000.00	\$ 35,000.00	\$ -	430 - USDA Solid Waste Grant FY21
	\$ 5,000.00	\$ 5,000.00	\$ -	432 - CDBG Grafton County Microenterprise Technical Assistance FY21/22
	\$ 5,000.00	\$ 5,000.00	\$ -	501.1a PLY - RSMS Project Plymouth only 50% billed in FY 22
		\$ 5,000.00	\$ -	501.1b PLY - Culverts Project Plymouth only 50% billed in FY 22
		\$ 6,000.00	\$ -	Hebron RSMS
	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	HHW only
4015 - Donations				
4020 - HHW Income				
4021 - HHW Local Income	\$ 103,000.00	\$ 103,000.00	\$ 103,000.00	Maintained at FY22 Budget No increase from FY 20 [Four Years of Level Funding]
4022 - HHW State Income	\$ 15,090.00	\$ 16,000.00	\$ 16,688.00	Per Grant Application Submitted
Total 4020 - HHW Income	\$ 118,090.00	\$ 119,000.00	\$ 119,688.00	
4040 - Interest Income	\$ -			
4045 - Interest & Dividends - Invest	\$ 2,700.00	\$ 4,000.00	\$ 4,000.00	Dividends and Interest Earned on Vanguard and NH PDIP Investments
4050 - Miscellaneous Income	\$ 6,500.00	\$ 6,000.00	\$ 12,125.00	Sponsors (\$2,500) Ticket Sales (\$9,625) [Offset by Expenses (see 7011 - Annual Meeting)]
4053 - Annual Meeting	\$ -			
4055 - Office Cost Recovery				
4056 - Miscellaneous	\$ -			
Total 4050 - Miscellaneous Income	\$ 6,500.00	\$ 6,000.00	\$ 12,125.00	
4060 - Local Appropriation Dues	\$ 128,530.00	\$ 128,530.00	\$ 134,957.00	5% Increase
4070 - Sales Income				
4071 - Land Use Book Sales	\$ 1,000.00	\$ 3,800.00	\$ 1,300.00	Net Sale Income
Total 4070 - Sales Income	\$ 1,000.00	\$ 3,800.00	\$ 1,300.00	
4090 - Fund Balance	\$ 35,253.94		\$ 41,000.00	
Total Income	\$ 736,674.94	\$ 810,300.00	\$ 955,011.00	
Gross Profit	\$ 736,674.94	\$ 810,300.00	\$ 955,011.00	

Expense	FY21 Budget		FY22 Budget		FY23 Budget		Comments
	Proposal		Proposal		Proposal		
6030 • Custodian	\$	4,160.00	\$	4,160.00	\$	4,160.00	
6050 • Education & Training	\$	5,450.00	\$	1,000.00	\$	1,000.00	
6060 • Equipment Maintenance							
6062 • Equip. Maint	\$	1,650.00	\$	1,650.00	\$	1,650.00	LRC \$137.50 per month * 12 months
6063 • Computer Maint.	\$	1,500.00	\$	1,500.00	\$	1,500.00	
Total 6060 • Equipment Maintenance	\$	3,150.00	\$	3,150.00	\$	3,150.00	
6081 • Equipment Purchases	\$	-					
6070 • HHW Expense							
6072 • HHW Contractors	\$	103,000.00	\$	103,000.00	\$	103,000.00	Maintained at FY22 Budget No increase from FY 20 [Four Years of Level Funding]
Total 6070 • HHW Expense	\$	103,000.00	\$	103,000.00	\$	103,000.00	
6080 • Insurance - Bonds & Business	\$	3,000.00	\$	3,000.00	\$	3,000.00	
7010 • Publishing/Memberships/Meetings							
6020 • Books Land Use	\$	-	\$	2,700.00	\$	-	See Line Item: 4071 • Land Use Book Sales for Net Sales Income
7011 • Annual Meeting	\$	7,500.00	\$	10,025.00	\$	22,125.00	Rental of Facilities and Caterer NHARPC (\$1,000) NESGFOA (\$50) APA NADO (\$3,000) Municipal Management (\$110) NHWA (\$585) NH Planners Association (\$442) NAHMMMA (\$150)
7012 • Memberships							
7013 • Commissioner/Other Meetings	\$	6,000.00	\$	6,000.00	\$	6,000.00	
7015 • Publications, Subscriptions	\$	1,750.00	\$	1,750.00	\$	1,750.00	
Total 7010 • Publishing/Memberships/Meetings	\$	15,750.00	\$	18,275.00	\$	30,375.00	
7020 • Miscellaneous Expense	\$	750.00	\$	758.00	\$	500.00	Monthly ACH Fee to Initiate NHRS and ICMA Batch (\$180) Monthly FSA Card Fee (\$132) MVSB Lock Box (\$75)
7030 • Office Improvements	\$	1,000.00	\$	500.00	\$	5,500.00	New Air Conditioner for Printer Room
7040 • Office Expense							
7041 • Supplies	\$	6,000.00	\$	5,000.00	\$	5,700.00	Primarily Staples and W.B. Mason [Includes Checkmate Stamps.com Supplies Spillers Engraving Awards]
7042 • Software Renewal	\$	8,500.00	\$	8,500.00	\$	9,210.00	ESRI (\$5,550) QuickBooks Payroll (\$500) QuickBooks Subscription (\$600) LRComputers (\$2,100) Adobe Pro (\$300) Canva (\$160)
Total 7040 • Office Expense	\$	14,500.00	\$	13,500.00	\$	14,910.00	
7043 • Copier Lease	\$	5,750.00	\$	5,000.00	\$	5,000.00	
7050 • Payroll Expenses							
7051 • Salaries & Wages	\$	418,817.26	\$	452,118.00	\$	510,543.00	Core Staff: Executive Director, 4 Full-time Planners, 1 Full-time Administrative Assistant and 1 Part-time Administrative Assistant - 5% Increase for Core Staff Only 2.5% affects FY23 since increases are given in January 2023
	\$	393,704.00	\$	440,778.00	\$	461,383.00	Summer Staff Interns
	\$	25,113.26	\$	11,340.00	\$	49,160.00	Hayes Jeffers Slack Senior Transportation and Solid Waste Planners Administrative Assistant
7052 • Health Insurance	\$	59,413.00	\$	50,823.00	\$	90,539.00	Hayes Jeffers Slack Bighinnati Senior Transportation and Solid Waste Planners Administrative Assistant
7053 • Life Insurance	\$	300.00	\$	300.00	\$	432.00	Hayes Jeffers Slack Bighinnati Carder Administrative Assistant Senior Transportation and Solid Waste Planners
7054 • Long Term Disability Insurance	\$	1,162.00	\$	1,200.00	\$	1,200.00	Hayes Jeffers Slack Bighinnati Senior Transportation and Solid Waste Planners [14.06% rate]
7055 • Retirement Fund	\$	33,223.00	\$	42,755.00	\$	44,540.00	Hayes Jeffers Slack Bighinnati Senior Transportation and Solid Waste Planners Carder Administrative Assistant
7056 • Dental Insurance	\$	4,867.26	\$	4,676.00	\$	6,586.00	7.65% of Salaries and Wages
7057 • Payroll Taxes	\$	32,040.00	\$	34,587.00	\$	39,057.00	
7058 • Workmans Comp.	\$	800.00	\$	800.00	\$	1,000.00	
7059 • Unemployment Insurance	\$	1,000.00	\$	1,000.00	\$	1,000.00	
7061 • Short Term Disability Insurance	\$	2,040.00	\$	2,040.00	\$	2,947.00	Hayes Jeffers Slack Bighinnati Carder Administrative Assistant Senior Transportation and Solid Waste Planners
Total 7050 • Payroll Expenses	\$	553,662.52	\$	590,299.00	\$	697,844.00	
7060 • Postage & Printing							
6064 • Postage Fee	\$	300.00	\$	300.00	\$	300.00	Stamps.com (\$24.99 per month)
7062 • Postage	\$	700.00	\$	700.00	\$	1,000.00	Includes postage for Annual Meeting
Total 7060 • Postage & Printing	\$	1,000.00	\$	1,000.00	\$	1,300.00	
7070 • Professional Services							
7072 • Consultant	\$	-	\$	17,661.00	\$	42,661.00	50% of UPWP On-Call Engineer Budget Minimal CEDS Update Regional CEDS
7073 • USDA Expenses	\$		\$	2,000.00	\$	-	
7075 • Payroll Service	\$	300.00	\$	300.00	\$	300.00	
Total 7070 • Professional Services	\$	300.00	\$	19,961.00	\$	42,961.00	
7071 • Audit	\$	7,000.00	\$	7,000.00	\$	7,000.00	
7074 • Legal	\$	500.00	\$	500.00	\$	500.00	
7080 • Rent	\$	9,672.00	\$	9,672.00	\$	10,680.00	\$890 per Month Purchased in FY22
7090 • Traffic Equipment	\$	7,600.00	\$	4,125.00	\$	-	
8010 • Travel Expense	\$	6,500.00	\$	5,000.00	\$	5,000.00	

	FY21 Budget		FY22 Budget		FY23 Budget		Comments
	Proposal		Proposal		Proposal		
8050 - Utilities							
6090 - Internet	\$ 2,000.00	\$	\$ 2,400.00	\$	\$ 3,960.00		FirstLight Piper Mountain Web
8051 - Utilities-Propane	\$ 3,750.00	\$	\$ 3,500.00	\$	\$ 4,000.00		
8052 - Telephone	\$ 7,500.00	\$	\$ 7,500.00	\$	\$ 4,171.00		Nextiva and Verizon Wireless
8053 - Electric	\$ 2,500.00	\$	\$ 2,500.00	\$	\$ 2,500.00		
Total 8050 - Utilities	\$ 15,750.00	\$	\$ 15,900.00	\$	\$ 14,631.00		
8060 - Vehicle O&M	\$ 4,500.00	\$	\$ 4,500.00	\$	\$ 4,500.00		Insurance Policy Fuel Usage Maintenance
Total Expense	\$ 762,994.52	\$	\$ 810,300.00	\$	\$ 955,011.00		
Net Ordinary Income			\$ -	\$	\$ -		